

Continue Your Journey at LMA24 (Client Value)

- From Key Account Management to Client Teams – Insights for Stronger Client Relationships
- The Neuropsychology of Bad Collaboration: Why Partners Falter So Badly & How to Overcome It
- Fishbowl Peer Exchange: Maximizing your Business Development, Client Service, and Cross-Selling Pipelines
- In the Room Where It Happens: The Value of Feedback and Client-Facing Professionals
- Mastering the Art and Science of Client Feedback Discussions
- Research Reaps Revenue: How Signature Research Campaigns Can Cultivate Connections and Drive Growth
- Looking Outside Our Industry: A Playground for New Insights and Creative Solutions
- Building Consensus and Adoption of Large-Scale Projects at Your Firm
- Clients Demand Value, Not Time: How to Position Your Firm in the Age of AFAs (Litera)



Be sure to save these sessions to your agenda!